



BEKAS & ASSOCIATES

LAW OFFICES

The Practice of Business Law.
Redefined.

CONTENTS

01 CULTURE

**WHO WE ARE
WHAT WE STAND FOR
WHO WE SERVE**

02 OUR EXPERTISE

**LEGAL PRACTICES
CONSULTING**

01

CULTURE

WHO WE ARE
WHAT WE STAND FOR
WHO WE SERVE

WHO WE ARE

Bekas & Associates is a boutique Business Law Office with a strong reputation for helping businesses move forward.

We are much more than legal consultants. We are your strategic partners, effectively managing any legal aspect of your business' operation, to help unlock its full growth potential.

We are Legal Strategists.
We **listen**.
We **advise**.
We **partner**.

A committed team

Our highly skilled team of Associates comes from leading Greek and European Universities. Our people are particularly acclaimed for their legal expertise, high professional and ethical standards, attention to detail and responsiveness.

Our team always remains on the cutting-edge of legal developments by constantly studying, tracking and anticipating changes in business law, regulations and precedent that could potentially impact our clients.

True business acumen

We strongly believe that one has to comprehend the world of business, to effectively serve it. That's why we are more than a team of exceptional attorneys with a business background. We are market-savvy and have a living understanding of how companies work and grow.

WHAT WE STAND FOR

Client
focused.
Results
Oriented.

We pride ourselves on the strong relationships we build with our clients, based on trust, integrity and proven expertise.

Whether we are helping you close an important business deal or litigating a challenging case in court, we take the time to understand your unique goals, concerns and objectives.

Simplifying
the
complex.

Our aim is to simplify legal complexities for you. We translate legalese into actionable insights. We identify legal obstacles and risks and highlight legal opportunities, to help you in making well-informed, better decisions.

By making things clear and simple, we help you free up valuable resources and focus on what's important for you. Growing your business.

Outstanding
client
experience.

We operate under an innovative, flexible model, designed to ensure that our clients get the individualized attention they deserve.

Whether you have a small, medium or big enterprise, we are always there for you, hands on, top to bottom.

Expanding
Legal Possibilities

Exploring
Business Opportunities

WHO WE SERVE

From the start-ups to the most admired companies in Greece, we are **proud of the diversity** of our portfolio and the **extraordinary loyalty** of our many longtime clients.

Since our founding in 2009, we have a strong reputation for helping small and mid-sized businesses, multinational corporations, insurance companies, and other private organizations across the nation navigate legal challenges of every kind – from the seemingly routine to the extraordinarily sophisticated.

Despite their diversity, these organizations have something in common: they all aim higher than just managing legal issues. They acknowledge the contribution of an expert legal consultancy in moving their businesses forward.

Thanks to the advanced legal strategy and services we provide, they become more competitive, and they do that safely and sustainably, maximizing opportunity within the framework of law.

02

OUR EXPERTISE

LEGAL PRACTICES
CONSULTING

LEGAL PRACTICES

<p>1.</p> <p>CORPORATE & COMMERCIAL</p>	<p>2.</p> <p>MERGERS & ACQUISITIONS</p>	<p>3.</p> <p>BANKING, FINANCE & CAPITAL MARKETS</p>	<p>4.</p> <p>BANKRUPTCY, RESTRUCTURING & INSOLVENCY</p>
<p>5.</p> <p>DISPUTE RESOLUTION</p>	<p>6.</p> <p>INTELLECTUAL PROPERTY</p>	<p>7.</p> <p>PRIVATE INSURANCE</p>	<p>8.</p> <p>TAX</p>

LEGAL PRACTICES

1.

CORPORATE & COMMERCIAL

Bekas & Associates is recognized as an expert in corporate and commercial law, adding value to businesses through its long experience and innovative thinking.

Our deep knowledge of the domestic and international markets, coupled with our client-centric approach enables us to advise companies of all sizes and industries, offering a comprehensive solution to their legal needs.

Within this context, we provide not only one-off advice to our clients but also regular advice on a day-to-day basis, from compliance matters in highly regulated industries to commercial agreements, employment obligations and protection of intellectual properties.

2.

MERGERS & ACQUISITIONS

Alongside its deep-rooted tradition in corporate law, Bekas & Associates has a proven record of objectivity and focus on best-fit mergers for our clients, ensuring top-tier Merger & Acquisition services.

We have a long experience in innovative, strategic M&A consultation and have successfully represented companies in a broad range of industries, including food and beverage, automotive, insurance, IT, retail and tourism.

Following a unique 360o approach, our team works closely with a network of corporate, competition, real estate, employment and tax specialists to ensure effective and efficient completion of our client transactions.

LEGAL PRACTICES

3.

BANKING, FINANCE & CAPITAL MARKETS

Bekas & Associates runs a leading banking, finance and debt capital markets practice, having effectively represented over the years several funds, sponsors, borrowers and financial institutions.

Our recognition is founded on our in-depth understanding of local and international finance markets, 360o approach and, above all, our long experience in advising on and coordinating the restructuring of debt of distressed companies (including debt to equity swap transactions). At the same time we own a distinguished record on negotiating the banking documentation and cash pooling agreements.

Our practice covers all aspects of banking, finance and debt capital markets including bank lending and acquisition finance, asset finance, leveraged finance, real estate finance, structured finance and securitizations, debt and corporate restructurings.

4.

BANKRUPTCY, RESTRUCTURING & INSOLVENCY

Our team has a strong reputation in the top tier practice of bankruptcy law and prides itself on developing innovative restructuring solutions that deliver real commercial results.

Combining the know-how of a boutique insolvency company and the comprehensive range of legal services of an international legal consultant, we can efficiently handle even the most complex, large-scale restructurings, while providing comprehensive advice to our clients on all aspects of restructuring and its special features.

We focus on insolvency matters and debt workout strategies and we offer an integrated approach, tapping where necessary into additional expertise from other practice groups such as corporate, tax, employment, real estate and intellectual property.

LEGAL PRACTICES

DISPUTE RESOLUTION

5.

Bekas & Associates offers outstanding dispute resolution services, employing a variety of legal strategies that include litigation, mediation or a combination of both, as part of an integrated strategy that's always focused on our clients' real interests.

Our litigation team has an extensive experience in a wide range of disputes and boasts an exceptionally high success rate in trials. We acknowledge, on the other hand, the value of alternative dispute resolution. Our certified mediation advocates rank among the most skilled and experienced in the field, having handled several cases of significant importance and difficulty.

INTELLECTUAL PROPERTY

6.

We line among the leading law offices with regards to intellectual property rights. Our team assists entrepreneurs and companies in selecting, protecting, commercializing, and defending their intellectual property rights, including trademarks, company and domain names, patents and utility models, designs and copyrights.

Our IP experts have a solid and rich experience in the ownership and licensing structures and provide valuable advice on compliance with the regulatory and legislative framework governing intellectual property on a National as well as an International level.

LEGAL PRACTICES

PRIVATE INSURANCE

7.

Bekas & Associates is established in the insurance market, as the legal consultant of choice for local leaders and international insurance companies.

Our insurance practice covers a wide range of legal services, from the routine to the most complex ones, including compliance, claims litigation, mediation and risk management.

Our dedicated team possesses a long standing experience and in depth knowledge of insurance law, coupled with a well-rounded view of the sector. We take pride in our outstanding success rate in insurance cases and the ability to deliver commercially effective solutions for our clients.

TAX

8.

Through our expertise we assist corporations to navigate the challenges of a constantly changing Greek tax environment.

Our tax experts provide comprehensive advice on every aspect of corporate tax issues and for a broad range of scenarios, such as international, national and local taxation, mergers and acquisitions, due diligence processes, negotiations and contracts, and project finance deals.

We understand the complex tax issues our clients face every day and always stay close to them, offering non-stop consultation on tax-efficient corporate structures.

Loyal to our holistic, problem solving approach, the tax team works closely with other departments such as Corporate and Litigation, delivering a fully integrated and focused service.

CONSULTING



Legal
department
outsourcing

Business
strategy

Accounting

CONSULTING

Legal Department Outsourcing

A dedicated team of legal experts at your disposal.

Legal Department Outsourcing, or L.E.D.O., is a unique, innovative service of Bekas & Associates, that combines the availability and dedication of an in-house legal team, with the advanced expertise of external legal partners.

Designed around flexibility, efficiency and effectiveness, L.E.D.O. adds to your arsenal a team of business law experts, committed to developing solutions that best serve your legal and business objectives, from routine day-to-day corporate governance and compliance issues to complicated cross-border transactions.

Legal Department Outsourcing

Ideal for

Small to medium-sized enterprises with no legal department.

Big enterprises that need to resort to the advanced expertise of external legal partners for demanding missions, such as a merger & acquisition, crisis management, bankruptcy, restructuring.

Companies that require additional resources and external support by experienced legal partners to respond to litigation and dispute resolution cases.

Offers

With L.E.D.O., you have a highly specialized legal department at your organization's disposal, without having to manage one internally. Our in-depth experience in a broad range of industries becomes an integral part of your operations and planning.

Extending the client-centric philosophy we are well reputed for, L.E.D.O. ensures our individualized attention and care. Whatever the legal task at hand, from routine day-to-day support to expert consultancy for most demanding projects, we are there for you, ready to listen, respond and deliver.

BUSINESS STRATEGY

Strategy is at the core of everything we do. With our 360o degree, one-stop shop approach, we go deep into the business DNA of our clients, bridging the gap between business advisors and legal counselors and helping our clients increase their business efficiency.

Our unique team of business strategists is committed to helping our clients seize every business advantage, optimize their growth strategy, enhance operational excellence, increase the value of their brand and improve profitability.

ACCOUNTING

Combining the resources of a leading legal advisor with a brilliant network of experienced professionals in tax and accounting practice, we offer our clients holistic assistance in addressing the complexities of the Greek tax system and effectively managing tax impact.

Our Tax & Accounting team assists you in achieving your goals across a wide spectrum of activities, delivering top-quality services that include:

Financial Accounting

Corporate Income

Compliance

Mergers & Acquisitions

Indirect Taxes

Transfer Pricing

Common ground.
Uncommon vision.

HEADQUARTERS

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